

## **PUBLIC NOTICE**

## NOTICE OF REGULAR BOARD MEETING GREATER BOISE AUDITORIUM DISTRICT

Tuesday June 20, 2023 2:00pm MDT Boise Centre West – Room 200

Board and Public Zoom Meeting Join Zoom Meeting: <u>https://zoom.us/</u> j/3192905355 Meeting ID: 319 290 5355

or Dial by Phone: 1 253 215 8782 US Meeting ID: 319 290 5355



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AGENDA

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	C. Monthly Activity and Financial Report - Pat Rice, Anne Marie Downen	Action Item
VII.	Other Business: A. Worker's Compensation Update - Brandon Doty B. Idaho Competitive Aquatics - Ryan Stratton; Nick Gaggiano C. Venue Management School - Stacie Lisby & Shira Hotvedt D. The Role of Public Buildings in Idaho - Mike Stoddard	Discussion Item Discussion Item Discussion Item Discussion Item
VIII.	Adjournment	Action Item



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# boise centre

# EXECUTIVE DIRECTOR REPORT MAY 2023



# ACTIVITIES

- Process continues finding a new Assistant Executive Director
- Several plumbing and mechanical projects completed in May
- Shira Hotvedt received the 2023 Community Leadership Award for Distinguished Alumni from Leadership Boise
- Budget process begins in July
- Presidents Cup and Far West Regional Soccer filling local hotels for two weeks in June



# CellCore Biosciences ECO Conference

May 17 – 20, 2023



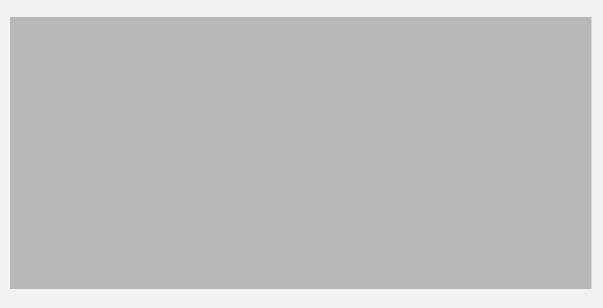
Eco Conference Attendees: 940

6.00

Total Hotel Room Nights: 910













# GOALS

# Fiscal Management: Boise Centre Subsidy

in 000's		ual-YTD	G	oal-FYE	%	Remaining	
Controllable (P&L and CapX)	\$	1,440	\$	6,856	21%	\$	5,415
Fixed (Fees)	\$	170	\$	364	47%	\$	194
Fixed (Lease Payments)	\$	796	\$	1,724	46%	\$	927
Total	\$	2,407	\$	8,944	27%	\$	6,537

# Cash Position – Governmental Fund

Dollars (in 000's)	Actual	Budget FYE		Variance			
Cash	\$ 22,674	\$	16,685	\$ 5,989	Priorities		
Restricted Funds	\$ (250)	\$	(250)	*Health & Safety of guests/employe			
Stabilization Fund	\$ (6,000)	\$	(6,000)	*Economic	Impact		
Aquatics Facility Commitment	\$ (1,426)	\$	(2,889)	*Reputation	1		
Additional Capital Needs*	\$ (10,000)			*Subsidy			
Cash to Invest	\$ 4,997	\$	7,546				

\*Ceiling project

"Cash" is the current amount on hand. Budget FYE "Cash to Invest" is the forecasted amount at the end of the fiscal year based on budget.

\*With aging of the Boise Centre East, projected capital needs have increased over the amounts in the stabilization fund and are reflected here. Boise Centre West ceiling for \$4 million was added in February 2022.

# Facility Utilization

	Actual-YTD	Goal-FYE	%	Forecast	Variance To Goal
Number of Events					
Events: Local	111	160	69%	173	13
Events: Convention	29	60	48%	72	12
Events: Total	140	220	64%	245	25
Event Days					
Events: Days	146	420	35%	439	19

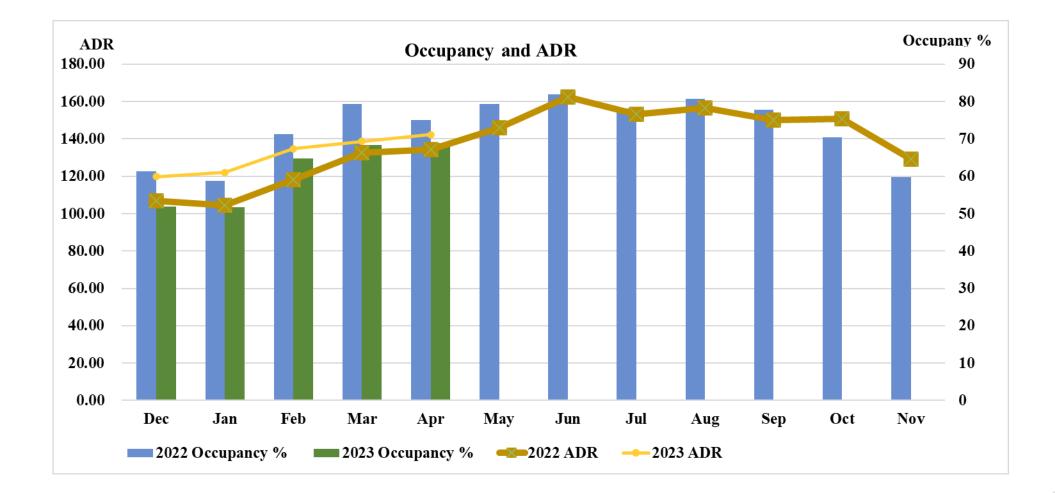
# Economic Impact

					Variance				
	Actual-YTDGoal-FYE*%Forecast								
Dollars (in 000's)	\$ 15,541	\$ 27,000	58%	\$ 33,091	\$ 6,091				
Attendance by Locality	Attendance by Locality								
Attendance: Out of Town	19,809	30,000	66%	39,785	9,785				
Attendance: Local	61,815	145,000	43%	136,209	(8,791)				
Attendance:Total	81,624	175,000	47%	175,994	994				



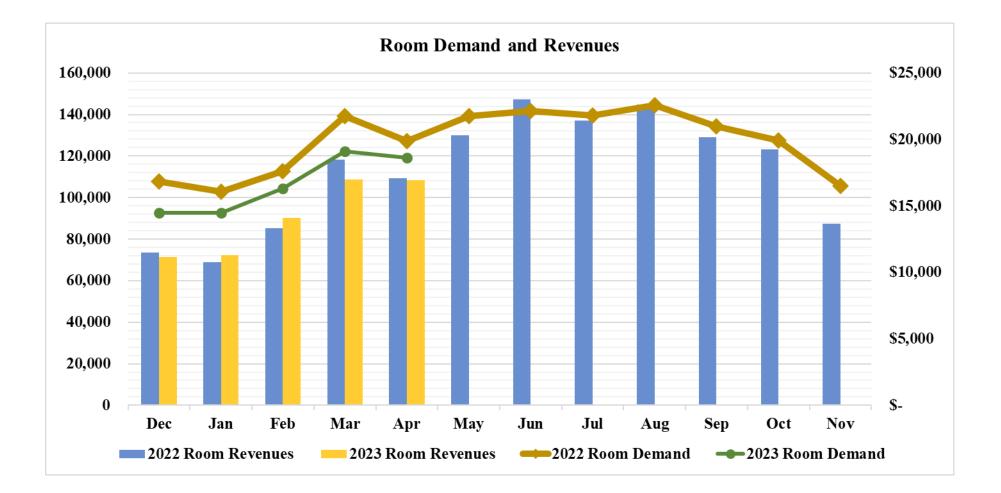
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# Hotel Statistics\* – Occupancy and ADR Market Core





# Hotel Statistics - Room Demand and Revenues Market Core



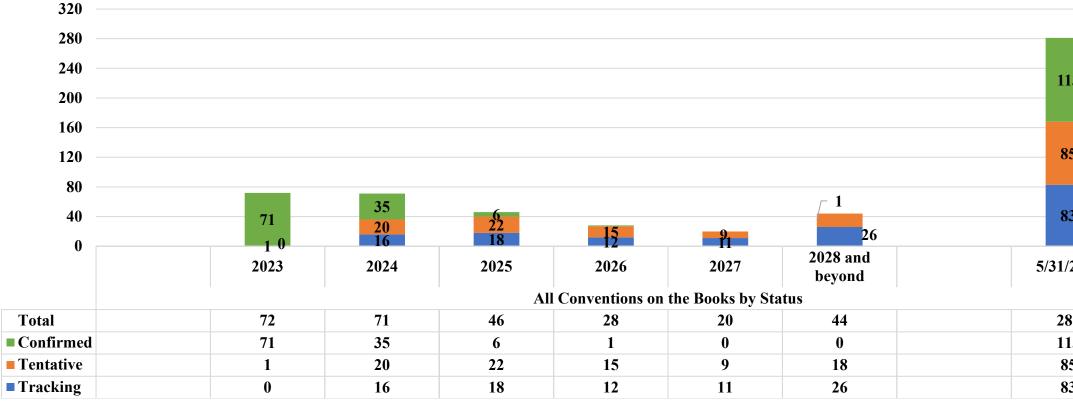


# **Boise Centre Convention Pipeline & Monthly Highlights**

## **Convention Contracts Confirmed in YTD: 42**

Goal: 60 / 70% of Goal

- May Highlights: ٠
  - CellCore Biosciences becomes the highest revenue generating event for Boise Centre; taking place May 18-20, 2023, • the program generated nearly \$282K (of which \$150K was AV related; about \$94K F&B related)
  - Idaho Division of Career and Technical Education confirmed for August 2024; estimated 800 room nights, \$106K • revenue, \$506K EI
  - Boise Centre and Visit Boise explore future in-market industry events to host; positive meeting with Meetings Today • Live West about bringing program to Boise; next open year is 2024. Also evaluating several other events.



# **Convention Pipeline** 28

## Meetings

## www.boiseauditorium.com

## **Next Meeting Future Meetings** Regular Board Meeting **REGULAR BOARD MEETING** () Tuesday, June 20, 2023 at 2:00 pm MDT C Tuesday, May 16, 2023 at 2:00 pm MDT Regular Board Meeting Boise Centre West, Room 200 Tuesday, July 18, 2023 at 2:00 pm MDT 850 W Front St, Boise, ID 83702 Regular Board Meeting AGENDA Thursday, August 17, 2023 at 2:00 pm MDT Regular Board Meeting Tuesday, September 26, 2023 at 2:00 pm MDT Regular Board Meeting Tuesday, October 24, 2023 at 3:00 pm MDT Regular Board Meeting ) Thursday, November 16, 2023 at 2:00 pm MST Regular Board Meeting Tuesday, December 19, 2023 at 2:00 pm MST 3 **Past Meetings** May 5, 2023 May 5, 2023 April 19, 2023 March 16, 2023 **Special Board Meeting Special Board Meeting Regular Board Meeting** Agenda and Board Packet Agenda and Board Packet Meeting Minutes Agenda and Board Packet Watch Video Watch Video Watch Video Watch Video



# FINANCIAL REPORT

Centre revenue was down as dark the last 6 days; first month below 2019 since June 2022

District cash/investments increased \$343K due to no construction draw in April. April amount due is \$959K

**Operating transfers for Centre were \$500K; Aquatics \$0** 

Labor productivity process improvement under way

Questica budget implementation ongoing



# Investments Jan 1- May 31

Value if held to maturit	y		\$21.4 Million
Unrealized gain (loss)			(\$0.3 Million)
<b>Prior Quarter</b>			5.103%
► 50% is due to market g	ains		
<ul> <li>50% is due to market gains</li> <li>Zear to Date Yield (Annualized)</li> <li>Unrealized Gain May \$78K Income Yield is 2.70%</li> <li>Benchmark (ICE BofA0-3 year USTreasury Index)</li> <li>2.693%</li> <li>Effective Maturity</li> </ul>			
Unrealized Gain N	/Iay \$78K Income Yie	ld is 2.70%	
Benchmark (ICE BofA	0-3 year USTreasury	Index)	3.693%
		1.269 years	
Purchases in May	<b>\$0</b>		
Sales in May	<b>\$0</b>		
		AGCY BO (43.30	

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# Combined Revenue and Expense\* (000's)

Lodging tax revenues and cash continue to support the Boise Centre and Aquatics, while the District and Boise Centre continue to perform better than budget.

	<b>Boise Centre</b>	District	Aquatics	Combine d	Combine d	Year over Year	
Year to Date		5/31	5/31/2022	2023-2022			
Revenues	\$ 5,104	\$ 4,652	2 \$ 47	\$ 9,802	\$ 7,864	\$ 1,938	
Expenses	\$ 8,345	\$ 107	7 \$ 6	\$ 8,458	\$ 7,267	\$ 1,191	
Revenues>Expenses	\$ (3,241)	\$ 4,544	4 \$ 41	\$ 1,344	<b>\$ 597</b>	<b>\$</b> 747	
Budget	\$ (4,417)	\$ 3,824	\$ 170	\$ (424)			
Variance	\$ 1,176	\$ 721	l <b>\$ (129)</b>	\$ 1,768			

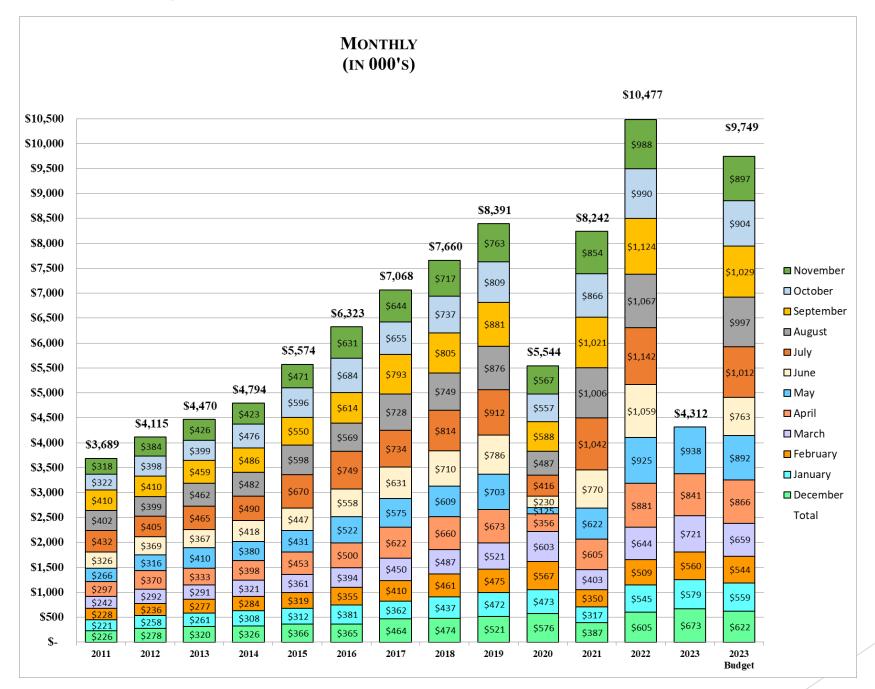
Above totals may not equal due to rounding.

\*Expenses include \$1.3 million in depreciation, amortization and interest (\$0.3 million per month)



# Financial Highlights - District

- **Record Lodging Tax Revenues < prior year by \$40K and < budget by \$25K for month; \$122K > budget YTD**
- Expenses \$167K under budget due to timing
- Transfers underbudget for Centre





# Trends – Boise Centre

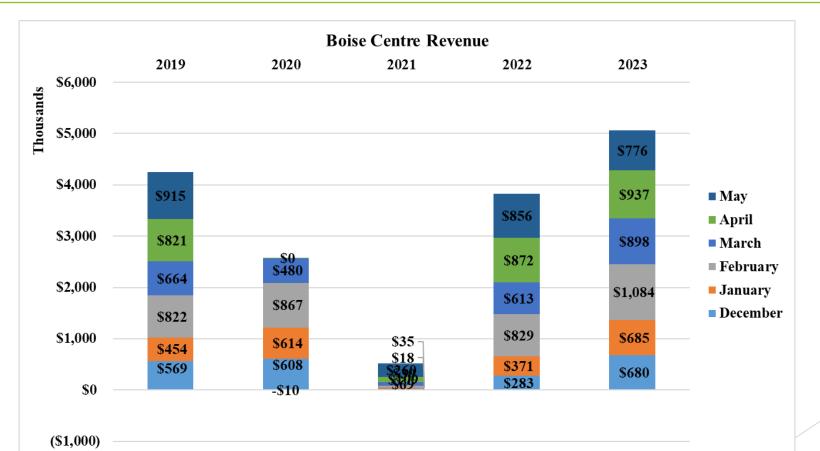
Highest operating revenue months (same period/prior years) in past 11 of 12 months: June through April (see italics)

May revenues were under budget by \$73K; YTD \$630K over budget; \$1.2 million over prior year

6 of past 9 months top 10 in revenues (see green) – is the economy softening?

Room demand is down 10%

12 month rolling revenue: \$10.2 million

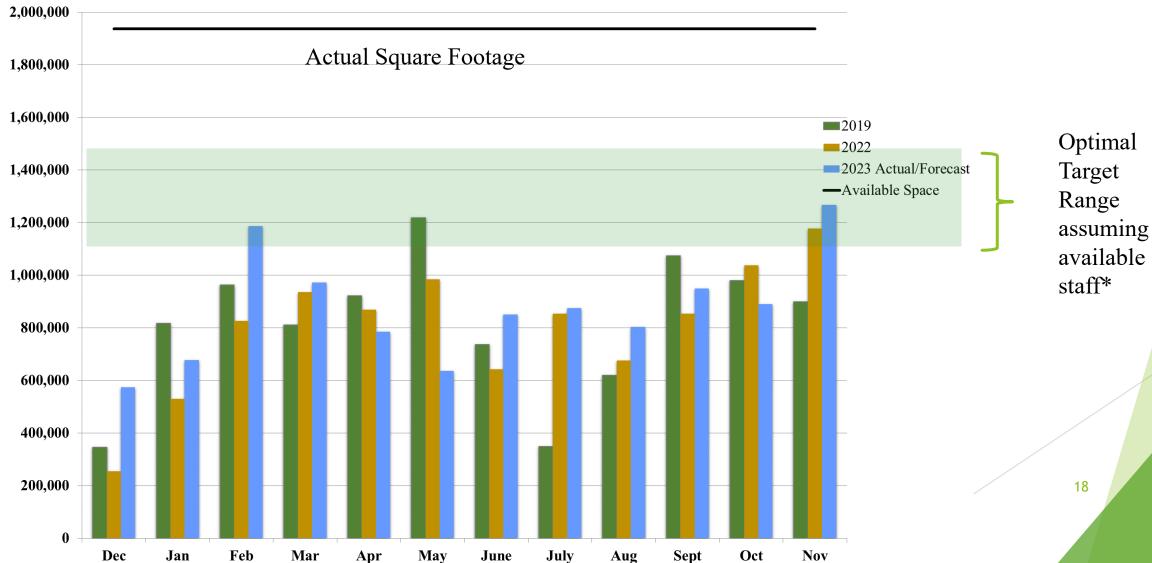


## Green = Highest 10 revenue months Red = Lowest 10 revenue months Bold Italics = Highest revenue for same time frame



# Square Foot Utilization by Month\*\* \*\*340 days (excludes federal holidays, the weeks of Christmas and 4th of July.)

- Forecast for December 2022 thru November 2023: 109% of 2022 ٠
- October currently below prior year, July, September and November filling in ٠



\* Source: 50%-70% based on CSL Feasibility Study, Dec 2017

# Aquatics Center



Rent received of \$7.8K; rent increase beginning June 1<sup>st</sup> to \$38K; Meeting on June 20<sup>th</sup> to set up hotel room tracking; financial reporting quarterly begins end of August



\$0 funded in May for April; received request for funds from Aquatics for April of \$1.0 million; one last draw in June for May



After above payment, \$0.4 million left to fund



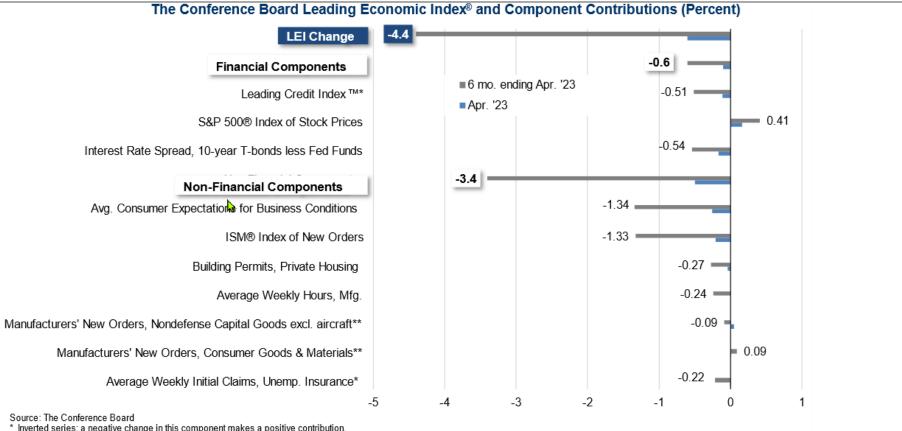
# Budget - Recession looming? May 18, 2023

Insights

Programs

Councils Membership Data Centers

ECONOMIC INDICATORS -



About Us

\* Inverted series; a negative change in this component makes a positive contribution.

\*\* Statistical Imputation

LEI change might not equal sum of its contributions due to application of trend adjustment factor

The US LEI still signals recession over the next 12 months



## Board Meetings, 2:00 p.m.

## **Upcoming Dates:**

Tuesday, June 20, 2023
Tuesday, July 18, 2023
Thursday, August 17, 2023
Tuesday, September 26, 2023
Tuesday, October 24, 2023
Thursday, November 16, 2023
Tuesday, December 19, 2023





# BOISE CENTRE WORKER'S COMPENSATION HIGHLIGHTS

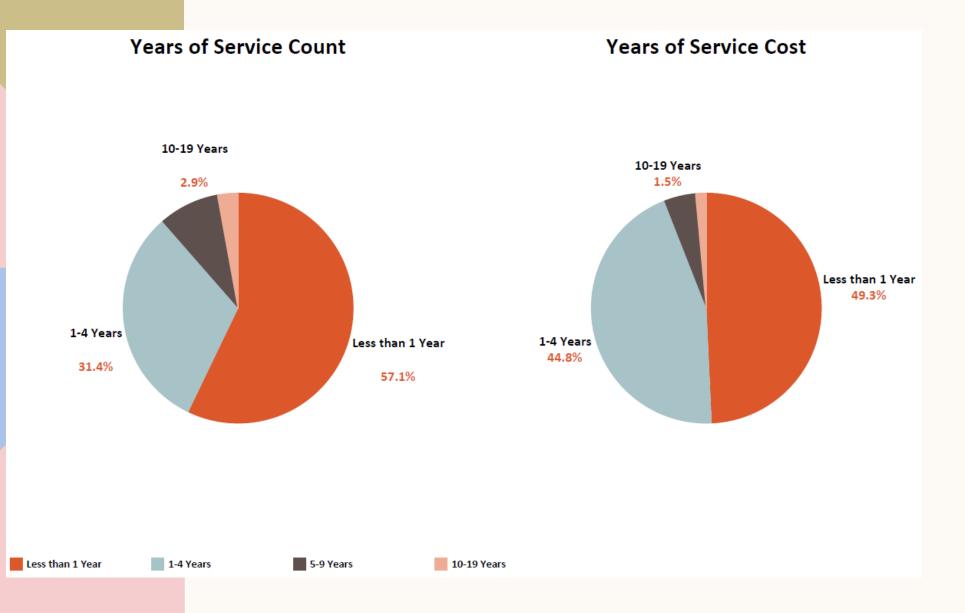
June 2023

## Worker's Compensation Premium, Policy Year October 2022 – October 2023

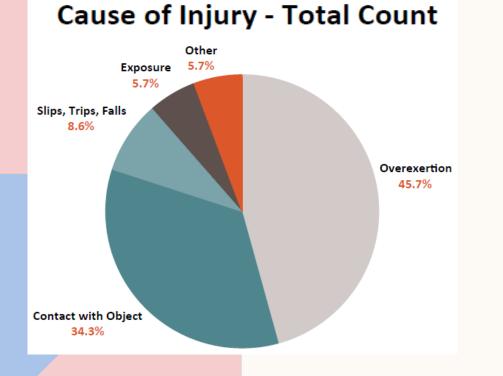
## **Written Premium Calculation**

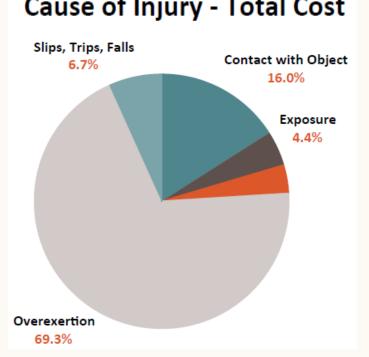
Description	Adjustment	Amount
Ratable Manual Premium		\$87,239.00
Waiver of Subrogation Premium		\$250.00
Increased Limits		\$960.00
Experience Modification	0.680	-\$28,304.00
Schedule Rating Premium	0.850	-\$9,022.00
Premium Discount	0.927	-\$3,742.00
Expense Constant		\$100.00
Terrorism	0.010	\$514.00
Catastrophe (Other Than Certified Acts of Terrorism)	0.010	\$514.00
Written Premium		\$48,509.00

## Worker's Compensation Data 2018-2023



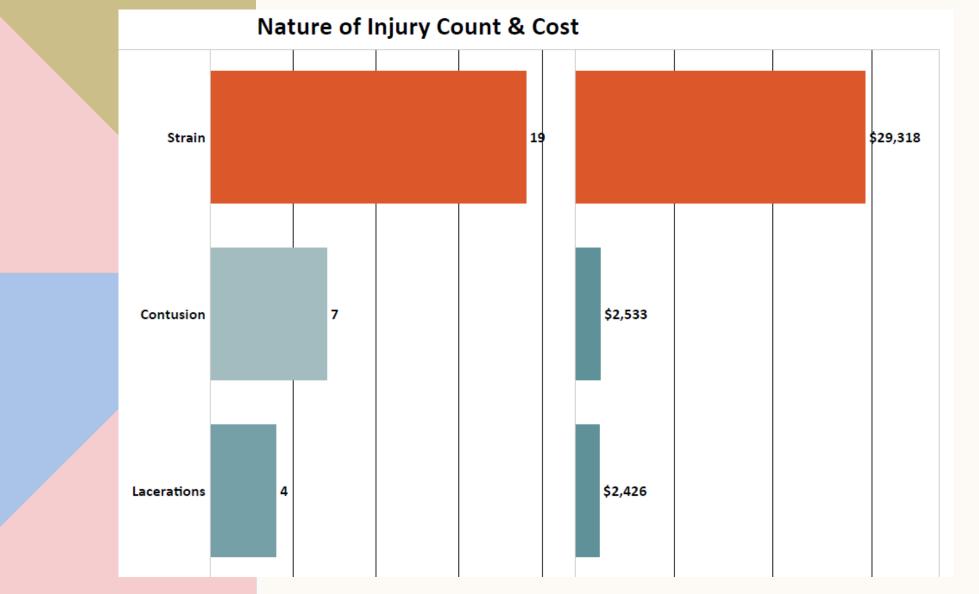
## **Worker's Compensation Data 2018-2023**





## **Cause of Injury - Total Cost**

## Worker's Compensation Data 2018-2023





June 2023 Presented by Michael Stoddard



# The District

Role is to serve the public need and promote economic growth:

- "Build, operate, maintain, market and manage <u>for public</u>, commercial and/or industrial purposes . . . <u>Public</u> auditoriums, exhibition halls, convention centers, sports arenas and facilities of a similar nature" (Idaho Code § 67-4902)
- Mission is to develop spaces <u>for community engagement</u> that facilitate the greatest positive benefit to our community
- Thus, the District's properties are public spaces reserved for a specific category of expressive activity: <u>events</u>



# Types of Government Owned Property

## **Government Property = Public Forum**

There are three (3) types of public forums:

- 1. Traditional public forums
  - city squares, sidewalks, public parks, and other areas traditionally open to political speech and debate
- 2. <u>Nonpublic forums</u>
  - public airports, prisons, military bases, courtrooms in session
- 3. Limited/designated public forums
  - where government has intentionally reserved access to certain classes or types of speech, like civic and event centers, public school gyms/auditoriums AFTER school hours, stadiums,



See generally Perry Educ. Ass 'n v. Perry Educators ' Ass 'n, 460 U.S. 37 (1983)

# **Regulating Limited Public Forums**

District properties are limited public forums because they are publicly owned spaces reserved for events, which is a form of expressive activity

Government (aka the District) can only put content-neutral restrictions on speech in limited public forums, opposed to content-based restrictions

<u>Content-neutral restrictions</u> = "time, place, and manner" regulations that apply to everyone

<u>Content-based restrictions</u> = target the expression of ideas or messages, which inherently do not apply to everyone but only those who express certain ideas or messages



See generally Perry Educ. Ass'n v. Perry Educators' Ass'n, 460 U.S. 37 (1983).

# **Regulating Limited Public Forums**

Additionally, government's content-neutral restrictions on speech in limited public forums must be:

- (1) reasonable, and
- (2) not viewpoint based

Good News Club v. Milford Cent. Sch., 533 U.S. 98, 106 (2001)

Conclusion:

- The District cannot grant or deny who uses its properties based on the content of the event or the viewpoint of the group holding the event
- The District can put reasonable and non-viewpoint based time, place, and manner restrictions on how its properties are used



# Hawley Troxell Ennis & Hawley LLP

# Questions?

# Michael Stoddard

E-mail: mstoddard@hawleytroxell.com



		Ryan Stin then	Ali Ribordy	Shira Hotveat	Stack Usby	(well fine)	Frandor Lati	ynn Rodens-	XY Le WYMer	John Steldon	Thi Rebaraer	Printed Name
		(CN-	Boix antre	Boise Centre	Prix lentre	Boise Contre	Date Centre	BN'SE CENTR		.,	S. R	Company Name
												Email address

# PLEASE SIGN IN

**Greater Boise Auditorium District** 

# Regular Meeting of the Board of Directors June 20, 2023

Please include email address if you wish to be added to advanced meeting notices.



## OATH OF OFFICE

I SWEAR THAT I WILL SUPPORT THE CONSTITUTION OF THE STATE OF IDAHO AND THE LAWS AND ORDINANCES OF THE STATE OF IDAHO, ADA COUNTY AND BOISE CITY, IDAHO; THAT I WILL BEAR TRUE FAITH AND ALLEGIANCE TO SAME; THAT I WILL TAKE THE OBLIGATIONS WITHOUT RESERVATION: THAT I WILL FAITHFULLY DISCHARGE THE DUTIES OF THE OFFICE TO WHICH I HAVE BEEN APPOINTED.

Kristin Muchow

Clerk of the District

State of Idaho Idaho S.S.

County of

On this <u>20</u> day of <u>Jne</u>, in the year of 20<u>2</u>, personally appeared before me Kustin Muchan , and satisfactorily proved to me to be the signer of the above instrument by the oath of Patruck D. Rul . a competent and credible witness for that purpose, by me duly sworn, and he (she) acknowledged that he (she) executed the same.



**Notary Public** My Commission Expires on



## OATH OF OFFICE

I SWEAR THAT I WILL SUPPORT THE CONSTITUTION OF THE STATE OF IDAHO AND THE LAWS AND ORDINANCES OF THE STATE OF IDAHO, ADA COUNTY AND BOISE CITY, IDAHO; THAT I WILL BEAR TRUE FAITH AND ALLEGIANCE TO SAME; THAT I WILL TAKE THE OBLIGATIONS WITHOUT RESERVATION; THAT I WILL FAITHFULLY DISCHARGE THE DUTIES OF THE OFFICE TO WHICH I HAVE BEEN APPOINTED.

Tiàm R astegai

Clerk of the District

S E A

L

State of Idaho<u>Idahw</u>) County of Arday S.S.

On this 20 day of 30, in the year of 202 personally appeared before me tiam Rastegar, and satisfactorily proved to me to be the signer of the above instrument by the oath of 30 and 3

Notary Public My Commission Expires on <u>4</u>729

Dated this 2 May of June 2023

## MINUTES OF A SPECIAL MEETINGS OF DIRECTORS OF GREATER BOISE AUDITORIUM DISTRICT HELD IN ADA COUNTY

#### May 16, 2023

Pursuant to a call by the Board Chair and notice of the meetings having been duly posted at 850 W. Front St., Boise ID 83702, the Board of Directors of the Greater Boise Auditorium District met in regular session in room 200, in person and via teleconference, May 16, 2023.

#### **Board Present**

۰.

Kristin Muchow, Chair Jody Olson, Chair Jim Walker, Director via Zoom Chase Erkins, Director Tiam Rastegar, Director

#### **Others Present**

Pat Rice, Boise Centre Anne Marie Downen, Boise Centre Anna Mills, Boise Centre Pat Sullivan, Sullivan & Reberger Phil Reberger, Sullivan & Reberger Kylie Turner, Sullivan & Reberger John Sheldon, Sullivan & Reberger Mike Stoddard, Hawley Troxell Mary-Michael Rodgers, Boise Centre Cody Lund, Boise Centre Ali Ribordy, Boise Centre

#### I. Call to Order

Ms. Muchow called the meeting to order at 2:05 pm

#### II. Roll Call

Mrs. Mills took attendance by voice roll call:

Ms. Muchow – Present Mr. Olson - Present Mr. Walker – Present via Zoom Mr. Erkins – Present Mr. Rastegar – Present

#### III. Changes or Additions to the Agenda

A. Added the minutes from the Special Board Meeting on May 5<sup>th</sup>, 2023, as they were able to be completed in time for this meeting.

A motion was made by Mr. Erkins to approve changes to the agenda. Mr. Olson seconded the motion. The motion was approved unanimously. <u>Timestamped 2:07 pm.</u>

#### IV. <u>Agenda</u>

#### A. Chairman's Remarks - Kristin Muchow

Ms. Muchow provided an update on the hiring of Cody Lund to replace Patrick Rice as the Executive Director. She invited Mike Stoddard of Hawley Troxell to organize a Board and staff training and orientation due to the recent changes and additions to both.

### B. <u>Approval of Minutes</u>

i. Regular Board Minutes for April 19, 2023

A motion was made by Mr. Rastegar to approve the Regular Board Meeting Minutes of April 19, 2023. Mr. Olson seconded the motion. The motion was approved unanimously. **<u>Timestamped 2:10 p.m.</u>** 

#### ii. Special Meeting for May 5, 2023

A motion was made by Mr. Olson to approve the Special Meeting Minutes of May 5, 2023. Mr. Erkins seconded the motion. The motion was approved unanimously. <u>Timestamped 2:10 p.m.</u>

C. <u>Executive Director and Financial Report – Pat Rice and Anne Marie Downen</u> Mr. Rice provided a summary of current events and Boise Centre updates.

Mr. Rice and Ms. Downen presented the Executive Director and Financial Report by PowerPoint presentation.

A motion was made by Mr. Erkins to approve the Executive Director and Financial Report as presented. Mr. Rastegar seconded the motion. The motion was approved unanimously. Timestamped 2:39 p.m.

### V. Adjournment

There being no further business to come before the Board, the meeting is adjourned. Timestamped 2:40 pm

#### The meeting was adjourned at 2:41 pm

Kristin Muchow, Chairman

4 B. Oln\_

Jody Olson, Vice Chairman

Tlam/Rastegar, Director

Chase Erkins, Secretary

Jim Walker, Director

Note: the following materials will be attached to and provided with these minutes: Meeting material for June 20, 2023:

- Regular Minutes for May 16, 2023 ٠
- Executive Director's Report May 2023 •